



GERSTER EQUIPMENT COMPANY



It's Hard To Stop A Trane.®

Nexia Dealer Personal Use Pricing Promotion Sales Plan

January 1, 2019– December 31, 2019

Sales Plan # RS-SP319T

PURPOSE

To provide employees of Trane IWDs and Trane IWD dealers a reduced price on Nexia™ product to encourage them to use Nexia™ inside their home or business and drive Nexia™ engagement across the channel.

EFFECTIVE DATES

Dealer employee must place order and accept delivery of eligible products between January 1, 2019 and December 31, 2019.

SALES PLAN DETAILS

- Must be a current employee of a Trane Dealer with a current, signed Dealer Sales Agreement on file with Gerster Equipment Company to be eligible for this sales plan.
- Trane Dealer employees are not to use this pricing to purchase product to sell to customers. This purchase program is for personal use ONLY.
- This pricing promotion is for dealer employees only and does not extend to friends and family

Confidentiality

The information provided herein is considered confidential and proprietary information of Ingersoll Rand U.S., Inc., and its affiliates (“Ingersoll Rand”). Recipient agrees to maintain the confidentiality of all proprietary, trade secret information, including confidential pricing data provided in this document. The Recipient hereby agrees that it will not at any time disclose this confidential information or material, in whole or in part, to any person or entity for any reason or purpose whatsoever, unless Ingersoll Rand gives its consent, in writing, to such disclosure, except as required by law. The agreement to maintain the confidentiality of this information extends to any employees, pre or future, who will have access to the information.

No Other Obligation

Ingersoll Rand shall have no fiduciary duties or other special duties of any kind to any Eligible Participants under the program other than as expressly set forth in these guidelines.

Termination or Modification

This sales plan is subject to termination or modification at any time by Ingersoll Rand. Such termination or modification shall not affect rights hereunder with respect to sales or contractual commitments made prior to the time of such termination or modification.

Nexia Dealer Personal Use Pricing January 1, 2019 – December 31, 2019

Category	Model Number	Product Description	Price
Voucher	S00030707017	3 Year Voucher - Non Transferrable	\$ 145.00
Voucher	S00030707021	Nexia Prepaid Life in Home Voucher - Non Transferrable	\$ 329.00
Thermostat	TZON1050AC52ZA	Trane XL1050 Control	\$ 279.00
Thermostat	TCONT850AC52UB	Trane XL850 Control	\$ 149.00
Thermostat	TCONT824AS52DB	Trane XL824 Control	\$ 139.00
Thermostat	TCONT624AS42DA	Trane XL624 Control	\$ 88.00
Controller	811097020341	Nexia One Touch	\$ 77.00
Controller	093863133206	Linear Garage Door Controller	\$ 73.00
Controller	857934005133	Fibaro Button – White	\$ 36.00
Controller	857934005270	Fibaro Button – Black	\$ 36.00
Actuator	661799563253	FortrezZ WV02ACT25US - Outdoor Actuator, Indoor Control w/ 25ft cable	\$ 320.00
Actuator	661799563260	FortrezZ WV02ACT50US - Outdoor Actuator, Indoor Control w/ 50ft cable	\$ 340.00
Actuator	661799563284	FortrezZ WV02ACT75US - Outdoor Actuator, Indoor Control w/ 75ft cable	\$ 360.00
Actuator	045635411890	FortrezZ WV01ACTUS - Indoor Actuator Only (New 2018)	\$ 290.00
Valve	045635411852	FortrezZ 151423.01 - 3/4" Valve Only	\$ 35.00
Valve	045635411869	FortrezZ 151424.01 - 1" Valve Only	\$ 45.00
Valve	045635411876	FortrezZ 151425.01 - 1-1/4" Valve Only	\$ 80.00
Sensor	045635411760	FortrezZ FTSOSUS Flood & Temperature Sensor	\$ 36.60
Sensor	811097020105	Door/Window Sensor	\$ 8.00
Sensor	811097020112	Motion Sensor	\$ 10.00
Sensor	029054013026	First Alert Smoke Detector	\$ 35.00
Sensor	857934005102	Fibaro Z Wave Multi Sensor	\$ 47.00
Sensor	811097020396	Nexia Door Bell Sensor	\$ 32.00
Sensor	851166005107	Ecolink Z wave 2.5-ECO - Garage Door Tilt Sensor	\$ 24.00
Camera	811097020419	Nexia HD Outdoor Camera	\$ 116.00
Camera	811097020426	Nexia HD Indoor Camera	\$ 116.00
Camera	811097020303	Nexia Indoor Camera	\$ 75.00
Lock	043156312108	Satin Nickel, Camelot, Touchscreen Deadbolt	\$ 150.00
Lock	043156312191	Aged Bronze, Camelot, Touchscreen Deadbolt	\$ 150.00
Lock	043156312207	Bright Brass, Camelot, Touchscreen Deadbolt	\$ 150.00
Lock	043156454051	Matte Black, Camelot, Touchscreen Deadbolt	\$ 150.00
Lock	043156312283	Satin Nickel, Century, Touchscreen Deadbolt	\$ 150.00
Lock	043156454068	Matte Black, Century, Touchscreen Deadbolt	\$ 150.00
Lock	043156296231	Lever Lock (Bright Brass)	\$ 140.00
Lock	043156296248	Lever Lock (Satin Nickel)	\$ 140.00
Lock	043156296255	Lever Lock (Aged Bronze)	\$ 140.00
Lock	043156295982	Deadbolt Lock (Bright Brass)	\$ 140.00
Lock	043156296187	Deadbolt Lock (Satin Nickel)	\$ 140.00
Lock	043156296194	Deadbolt Lock (Aged Bronze)	\$ 140.00
Bridge	811097020457	Nexia Generation 6 Bridge with Z Wave plus Radio and Smart Plug	\$ 68.00
Bridge	811097020433	Nexia Generation 6 Bridge with Z Wave plus Radio	\$ 42.00
Lighting	093863132995	Linear Z-Wave LED Light Bulb	\$ 19.00
Lighting	811097020044	Appliance Module	\$ 24.00
Lighting	811097020082	Light Module	\$ 18.00
Lighting	811097020464	SW-ESW01N - ZW+ Smart Energy Switch	\$ 23.00
Lighting	030878127301	GE 12730 In-Wall Fan control switch	\$ 32.00
Lighting	043180456588	GE Outdoor Module	\$ 23.00
Lighting	043180457097	Jasco 45709 In Wall On / Off	\$ 26.00
Lighting	043180457103	Jasco 45710 In Wall Add On	\$ 14.00
Lighting	043180457127	Jasco 45712 In Wall Dimmer	\$ 29.00
Lighting	030878247702	Jasco 24770 In Wall Smart Motion Switch	\$ 39.00
Lighting	093863122941	Linear In Wall Switch WS - 15Z-N	\$ 28.00
Siren	093863125058	Linear Z-Wave Siren and Strobe	\$ 37.00
Siren	078501401710-6	Dome Multi Chime Siren	\$ 26.00
Sensor	078501401693-2	Dome Water Leak Sensor	\$ 26.00
Cut Off Valve	078501401697-0	Dome DIY Cut Off Valve	\$ 65.00
Mouse Trap	078501401696-3	Dome Mouse/Rat Eradicator	\$ 43.00
Sensor	7350088520024	Sensative Ultra-Thin Door/Window Sensor	\$ 39.00
Sensor	ZSENS930AW00MA	Wireless Z Wave Temp/Humidity Sensor	\$ 33.00

**Dealer Employee Pricing Nexia Promo Order Form
(RS-SP319T)**

Email to Orders@gersterequipment.com

Dealer Name: _____

Delivery Date Required: _____

Employee Name	Quantity	Item Number

I certify that the Nexia equipment ordered is for employee personal use or for our company office.

Dealer Signature: _____ Date: _____

<p><i>GEC Internal Use Only:</i> <i>Entered with Sales Plan Number on Oracle:</i> _____ <i>Invoice #:</i> _____</p>
